



The IPS-Sendero Institute

Build Your Future on the Bedrock of Learning

The foundation makes all the difference.

A solid base of learning helps an organisation weather the challenges of today's competitive market. It underlies sound decision-making and a successful future.

The IPS-Sendero Institute is in the business of laying foundations. We provide financial institutions with a bedrock of concepts, ideas and practical applications of enterprise risk management (ERM). As financial institutions around the world move away from traditional siloed approaches toward a single ERM framework and struggle through the complex issues surrounding profit and capital value performance assessments, education is more important than ever.

A recognised expert in contemporary financial management education, The IPS-Sendero Institute offers practical and conceptual courses on the financial topics most critical to financial services organisations, including, balance-sheet risk management, performance forecasting and capital adequacy. And we do so in many locations around the world, so you're never far from educational excellence. In fact, we can customise a workshop to your organisation's needs and bring it on-site for maximum convenience.

Practical Knowledge in a Flexible Format

When you finish an Institute course, you walk away with objective, usable knowledge – no sales pitches, no plugs. And you receive it from premier experts in the field who are also longtime practitioners.

Workshops combine lectures, exercises, case studies and relevant examples – education that you can put to work.

Among the offerings of The IPS-Sendero Institute are:

- In-depth analyses of the challenging financial management issues facing financial institutions today
- Objective presentations of the latest concepts, techniques and best practices that can help your bottom line thrive
- Principles that hone your organisation's enterprise risk management processes
- Customised programs that use your own balance-sheet data, taking education out of the realm of theory and into the real world

Hands-on Experts

The IPS-Sendero Institute is a registered provider of continuing professional education (CPE) credits and an esteemed leader in contemporary financial risk management. Expert faculty provide educational consulting for:

- financial institution boards and management
- depository institution regulators
- consultants

Since the 1980s, we have designed programs for individual institutions, affiliates of holding companies, trade associations, regulatory agencies and other groups. Thousands of financial executives attend scheduled classes worldwide to help sharpen financial management processes in their institutions.

Attendees include:

- CEOs and senior management
- members of the Board of Directors
- CFOs, controllers, and auditors
- bank regulators
- financial/risk analysts
- A/L managers and ALCO members
- profitability measurement and cost analysts
- enterprise risk management executives

As an additional educational offering, faculty members publish in-depth articles on cutting edge risk management topics.

Many Institute articles have appeared in US Banker, Bank Accounting & Finance, The Asian Banker Journal, The Treasurer, The Bank Asset/Liability Management Newsletter, and Journal of Performance Measurement.

Big Picture and Details Made Clear

The Institute can tailor a number of its course modules to the specific goals and skill levels of participants. Classes include:

- Corporate Performance Management
- Fundamentals of Interest-Rate Risk Management
- Validating the Asset/Liability Modeling Process
- Developing an Effective Asset/Liability Management Process
- Profitability Measurement and Capital Assignment
- Valuation Concepts and Analysis, Their Use in Asset/Liability Management
- Funds Transfer Pricing, a Case Study
- Derivatives and Their Use in Asset/Liability Management

The IPS-Sendero Institute also gives lectures and workshops at worldwide events of such organisations as the Bank Administration Institute, the Belgian Bankers Association, Institute of Banking Finance in Singapore, and the Turkish Bankers Association.



Your Success Begins with Our Expertise

With 22 years of experience, Fiserv is the world's largest service provider to lending institutions and has established relationships with 91 of the top 100 banks globally. You benefit from our leading-edge knowledge as well as our service-oriented architecture — powerfully integrating all our products to streamline your workflow and processes.

Tap our broad or intensely specialised knowledge of the financial industry to achieve your goals, strengthen internal capabilities or maximise the benefits of outsourcing. Fiserv delivers enterprise risk expertise through its risk and performance management unit, Fiserv IPS-Sendero. With its exclusive financial services focus, IPS-Sendero brings you a deeper understanding of enterprise risk management processes that add value at every level of your organisation.

More than 17,000 clients worldwide rely on Fiserv's 230 U.S. and 21 international locations to help them manage the complexities of today's marketplace. Let us show you how our knowledge and technology can help you succeed.

**Contact us today for more information about
The IPS-Sendero Institute.**

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